

Mari•Con

...Real Experts Rely on Experts!

- **Marine Insurance**
- **Maritime Security**
- **Maritime Software**



MariCon acts as professional consultants and service providers for the Maritime Industry.

We focus on extraordinary tasks beyond daily business matters.

Our lean set-up enables us to concentrate on your individual needs and provide you with tailor-made solutions.

Yet, our exclusive and direct access to a network of maritime experts and service providers enables us to jointly select from a wide range of scalable solutions, designed to meet your exact requirements.

Our main areas of expertise are **Marine Insurance**, **Maritime Security** and **Maritime Software**. Nevertheless, we are willing and able to consult on any other maritime related challenge you might have.

Every enterprise has its very own philosophy. Consequently we do not offer ordinary 'off-the-shelf' solutions.

All our services and support are customised and shaped to your company's individual needs.

NAVIGARE NECESSE EST SHIPPING IS A NEED!

- **Affordable War-Risk & Piracy Covers**
- **Mediation of Professional Maritime Security Services**
- **Multi-level Loss of Hire & Residual Value**
- **Delay- & Strike Cover – When Time is a Matter**
- **Leading Edge IT Solutions for the Maritime Industry**
- **Free review of your Policies & Measurements**
- **Professional Consultancy & Support**

No matter if chartered, managed or owned - your crew and your vessels are your core resources and assets and henceforth require the best possible care and protection. Therefore it is mandatory to plan well ahead for the various potential threats due to the perils of the sea. And it is an essential task to be prepared in case of emergency!

We at MariCon have gained vast professional experience on the threats of the sea and on accurate preventive management. We consult you on a comprehensive but non-binding basis. Once we have examined your individual need we will provide you with a detailed assessment and professional advice on how to improve. On demand we can refer you to professional service providers out of our extensive network.

Traditionally the threats by the perils of the sea are fortuitous. However, by no means they are unforeseeable.

In a modern world one can say that avoidable losses are always foreseeable and never fortuitous!

Did You Know...

...that a sound combination of maritime security measures and special risk covers can lead to massive discounts on traditional insurance premium?

...that you can avoid unpredicted advanced calls and additional premiums via *Fixed Premium Covers*?

...that you can save up to 50% of your Loss of Hire premium by switching to a scalable multi-level cover?

...that you can reduce the waiting period ("deductible") of your LoH policy via selected additional covers?

...that separate *Crew Insurance* can help to restructure your P&I cover and to save on premium?

...that you can protect your vessels against commercial interruptions due to Charterers' defaults and even against loss of value?

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